

Job advertisement

The Eos Visions group offers exceptional educational and enlightening travel experiences in combination with first-class destination management services in East Africa. Our main offices are located in Nairobi/Kenya and Kigali/Rwanda, and our policy and marketing work is coordinated out of our international head office in Germany.

We service the leading international professional associations, academic institutions, advocacy organizations and affinity partners, as well as their trusted operators. Far beyond impeccable delivery, exceptional attention to detail and experienced trouble-shooting, our customers value our strong understanding of their needs, the highly personalized planning, the professional research, the wide range of networks, the great personalities in our team, and the inspiration we build into every program.

Beyond the ordinary business focus of revenue generation, we aspire to a 'more-than-profit' model that adds a strong socio-economic value generation component and pervades every aspect of our work. This way, we strive to contribute to social change by creating opportunities for development in a broad sense.

We are currently looking for several

Ambassadors for the Eos Visions School Partnership Program

About the job

As an Ambassador for the Eos Visions School Partnership Program you will promote the program, which establishes meaningful cross-cultural service-learning experiences for students throughout the US/Canada and East Africa. The program develops partnerships between US/Canadian schools and schools in East Africa to address un-met needs and develop educational collaborations. Service-learning study visits serve as the primary method for students, teachers and/or professors to visit countries in East Africa and develop a project with their partner school.

The responsibilities of an Ambassador is threefold: First, identify middle schools, high schools, community colleges, colleges, and university networks with focuses on internationalization, globalization, international service-learning, and education. The research will result in an internal document listing these educational institutions and particular contacts for each. Secondly, outreach to contacts and assess interest in the School Partnership Program, introducing the program and discussing potential collaborations. Additionally you will use social networks and other means to raise awareness about the School Partnership Program and cultivate potential clients. This position will work under the supervision of the Eos Visions Business Development Team.

About you

Educational background: No particular educational background is needed although studies in education, international development, marketing and sales or any other relevant discipline are a plus.

Experience: You are the right person if you have substantial connections with school communities or universities in the US. You are familiar with the K-12 or higher education system and have established networks related to the position. Preferably, you have traveled and/or lived in East Africa and you share our passion for this region and for developing meaningful relationships and thereby creating opportunities for development. Prior experience in marketing, sales or business development is a plus but not mandatory.

Skills and competencies: You are out-going, charismatic, able to make cold-calls and quickly develop relationships, and communicate benefits for selling a product or program. You possess excellent verbal and written communication skills, you know how to do internet research and you are experienced in using social networks and other means to raise awareness and cultivate relationships. You are able to work independently with little oversight as well as work within a decentralized team.

Position information

Job title:

Ambassador for the Eos Visions School Partnership Program

Company:

Eos Visions US

Location:

Predominantly work from home

Industry:

Education and educational tourism

Job status:

Flexible (internship, voluntary or temporary work, part time or full time)

Remuneration:

To be discussed, depending on different aspects like the availability, skills and experiences; at least a portion if not all of the remuneration will be success depending

Contact information and how to apply:

We only accept applications by email. Please include a cover letter, your resume/CV and applicable certificates of studies as well as letters of recommendation.

Please email your application to: recruitment@eos-visions.com