

## Job advertisement

The Eos Visions group offers exceptional educational and enlightening travel experiences in combination with first-class destination management services in East Africa. Our main offices are located in Nairobi/Kenya and Kigali/Rwanda, and our policy and marketing work is coordinated out of our international head office in Germany.

We service the leading international professional associations, academic institutions, advocacy organizations and affinity partners, as well as their trusted operators. Far beyond impeccable delivery, exceptional attention to detail and experienced trouble-shooting, our customers value our strong understanding of their needs, the highly personalized planning, the professional research, the wide range of networks, the great personalities in our team, and the inspiration we build into every program.

Beyond the ordinary business focus of revenue generation, we aspire to a 'more-than-profit' model that adds a strong socio-economic value generation component and pervades every aspect of our work. This way, we strive to contribute to social change by creating opportunities for development in a broad sense.

For our offices in **Kigali** and **Nairobi** we are currently looking for one or more

### Intern in Business Development

for Rwanda, Burundi, the eastern DRC and Uganda (served from Kigali)  
or Kenya and Tanzania (served from Nairobi)

#### **About the job**

As an Intern in Business Development you will assist the local Business Development Manager as well as the International Business Development Team in identifying potential domestic partners and customers as well as international ones. Building on prior theme-based research done either by yourself or other team members, you will contact different international stakeholders, either with a research goal in view or with the goal of turning them into partners or clients.

In order to be able to do so, you will first receive a thorough introduction to our unique "more-than-profit" model, our educational travel offerings and our work procedures. You will also have the opportunity to get to know the product development cycle, starting with research and documentation, followed by the creation of appropriate marketing materials and, finally, the liaising with the different stakeholders, which will be your primary task.

#### **About you**

**Educational background:** You are the right person if you have a university degree or are currently acquiring one, preferably in or with an emphasis on communications, tourism, African politics, development studies, international business or any other applicable field of studies.

**Experience:** In your career up to now, you can show at least initial work experience or the completion of other internships. Ideally, you can prove experience in and cultural sensitivity for not only the Western but also the African ways of living. Prior experience in marketing, sales or business development is a plus but not mandatory.

**Skills and competencies:** You are an open, approachable and people-oriented person. You get in contact with others easily, and your charisma serves you well in winning others for a purpose, product or service. Furthermore, you are characterized by an excellent general knowledge of and interest in development processes from a multi-disciplinary perspective, by a natural curiosity about a variety of issues and by a solid knowledge of international and national institutional relationships. You enjoy documenting and can prove excellent writing skills. You are highly reliable and flexible. You are experienced in using a computer, MS Office and the internet. Your English is excellent.

#### **Position information**

**Job title:**

Intern Business Development

**Company:**

Eos Visions Rwanda, or  
Eos Visions Kenya

**Location:**

Kigali, Rwanda, or  
Nairobi, Kenya

**Career level:**

Internship

**Duration of the internship:**

6-12 months

**Industry:**

Educational tourism

**Job status:**

Full time employment

**Remuneration:**

To be discussed, depending on different aspects like the duration of the internship and what you bring.

**Contact information and how to apply:**

We only accept applications by email. Please include a cover letter, your resume/CV and applicable certificates of studies as well as letters of recommendation.

Please email your application to:  
[recruitment@eos-visions.com](mailto:recruitment@eos-visions.com)